

Investor Presentation

May 2019

Disclosure



Forward looking statements / non-GAAP financial measures

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GAAP – Unless otherwise stated, all historical and estimated future financial and other information and the financial statements included in this presentation have been prepared in accordance with generally accepted accounting principles in the United States ("GAAP").

Non-GAAP – In addition to using financial measures prescribed by GAAP, we use non-generally accepted accounting principles ("non-GAAP") financial measures in this presentation. Our reconciliation of non-GAAP financial measures to comparable GAAP measures can be found in this presentation under "Non-GAAP Financial Measures and Reconciliations". These non-GAAP measures do not have any standardized meaning under GAAP and therefore may not be comparable to similarly titled measures presented by other issuers. As such, they should not be considered as alternatives to GAAP financial measures. See "Non-GAAP Financial Measures and Reconciliations" below.

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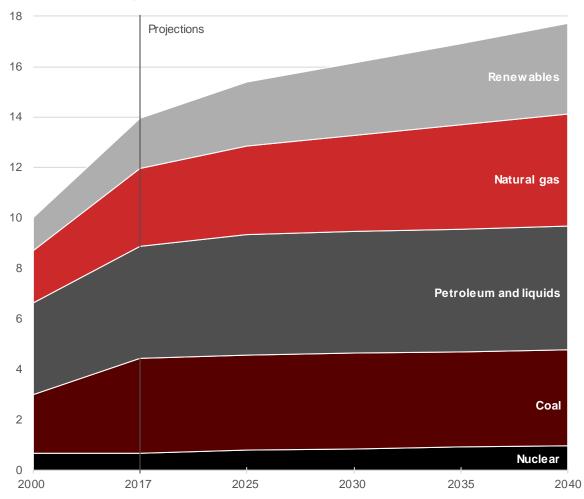
Globally, the Need for Energy is Growing



Natural gas and petroleum demand expected to grow for decades to come

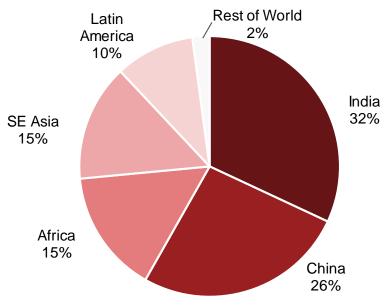
STEADY GROWTHIN GLOBAL ENERGY DEMAND

Billion tons of oil equivalent



DEMAND GROWTH DRIVEN BY DEVELOPING ECONOMIES

% of incremental demand from 2017 to 2040



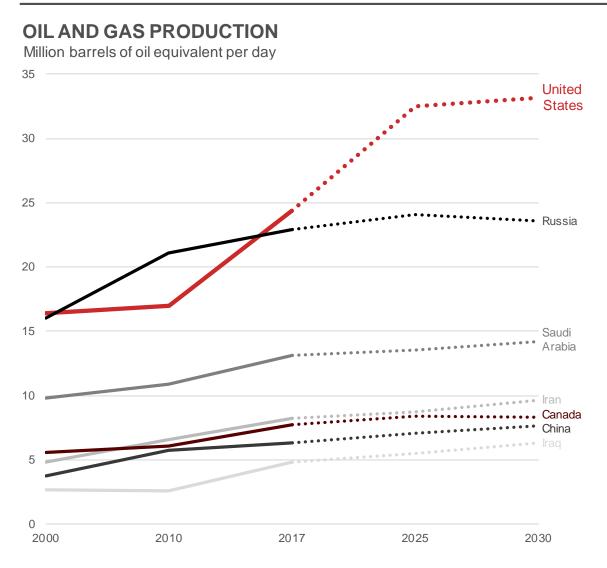
- India's energy demand projected to more than double, the single largest source of global demand growth
- China projected to become the world's biggest oil consumer and the largest importer of both oil and natural gas
- Over 650 million people expected to still lack access to electricity in 2030

Population growth, urbanization and economic development create growing demand for affordable, reliable energy sources

U.S. is the Largest Oil and Gas Producer in the World



Abundant supply enables growing U.S. role as exporter



Long runway of expected growth in U.S. oil and gas production

- Current estimates for U.S. proved reserves of oil and natural gas are at record levels and approximately double estimates from a decade ago^(a)
 - Crude oil: ~42 billion barrels
 - Natural gas: ~464 trillion cubic feet
- U.S. accounts for >50% of expected global supply increase from 2017 to 2025 given substantial growth in shale production
- In 2025, U.S. is projected to produce nearly 1/5th of every barrel of oil and 1/4th of every cubic meter of natural gas in the world
- ~33% expected growth in U.S. oil and natural gas production 2017 to 2025

Disparities between countries with the largest resource base and those with growing energy demand make energy security key

- Reliability and affordability are important considerations for importers
- U.S. is advantaged versus other resource-rich countries
 - Competitive marketplace driving continued innovation
 - Reliable rule of law with enforceable contracts
 - Stable regulatory environment

Connecting vast U.S. supplies to growing demand markets will drive new infrastructure and higher utilization of existing assets

Kinder Morgan: Leader in Energy Infrastructure



Unparalleled and irreplaceable asset footprint built over decades

Largest natural gas transmission network

- ~70,000 miles of natural gas pipelines
- Connected to every important U.S. natural gas resource play and key demand centers
- Move ~40% of natural gas consumed in the U.S.

Largest independent transporter of refined products

- Transport ~1.7 mmbbld of refined products
- ~6,900 miles of refined products pipelines
- ~5,800 miles of other liquids pipelines (crude and natural gas liquids)

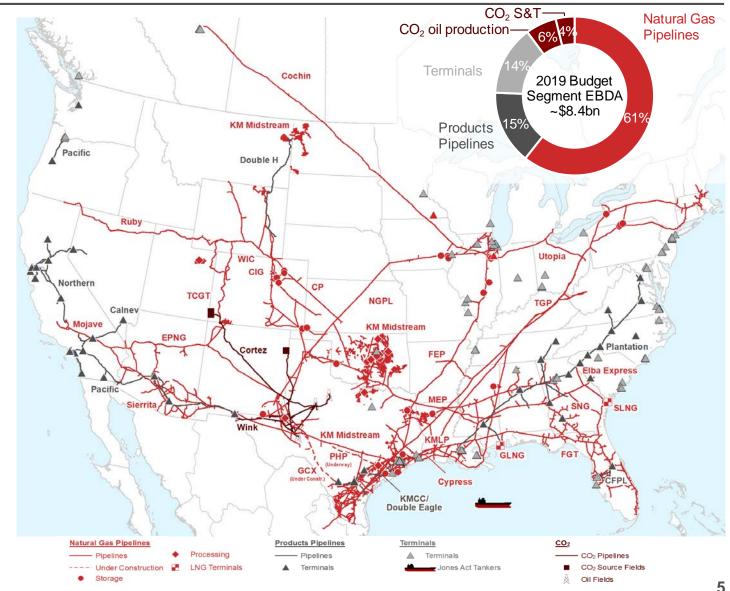
Largest independent terminal operator

- 157 terminals
- 16 Jones Act vessels

Largest transporter of CO₂

Transport ~1.2 Bcfd of CO₂

Leading N. American infrastructure provider across multiple critical energy products



Our Strategy



Stable, fee-based assets

- Core energy infrastructure
- Safe & efficient operator
- Multi-year contracts
- >90% take-or-pay and fee-based cash flows^(a)

Financial flexibility

- Low cost of capital
- Recent credit rating upgrades to mid-BBBs
- Ample liquidity
- Simple C-Corp structure

Disciplined capital allocation

- Conservative assumptions
- High return thresholds
- Self-funding at least equity portion of capex with cash flow
- Regular evaluation of best alternative for free cash flow use

Enhancing shareholder value

- Attractive projects
- Dividend growth
- Share repurchases
- Highly-aligned management (~14% ownership)

Run for shareholders by shareholders

A Core Energy Infrastructure Holding



Significant cash flow generation, returning significant value to shareholders

>\$40 billion market capitalization

One of the 10 largest energy companies in the S&P 500

Investment grade rated debt

Recent upgrades to BBB / Baa2 by S&P and Moody's reflect balance sheet strength

5% current dividend yield

based on \$20 share price

25% dividend growth in 2019 & 2020

\$1.00 in 2019 and \$1.25 in 2020

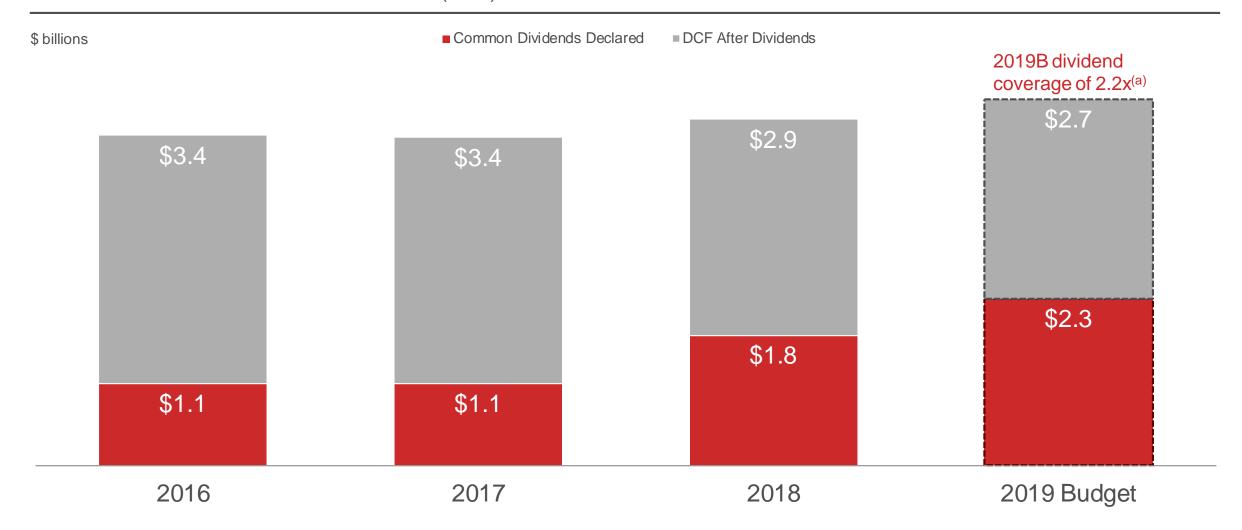
\$2 billion share buyback program

purchased ~\$525 million since December 2017

Cash Flow Generation Machine



 \sim \$5 billion of 2019B distributable cash flow (DCF) = \sim \$2 billion for dividends + \sim \$3 billion to enhance shareholder value

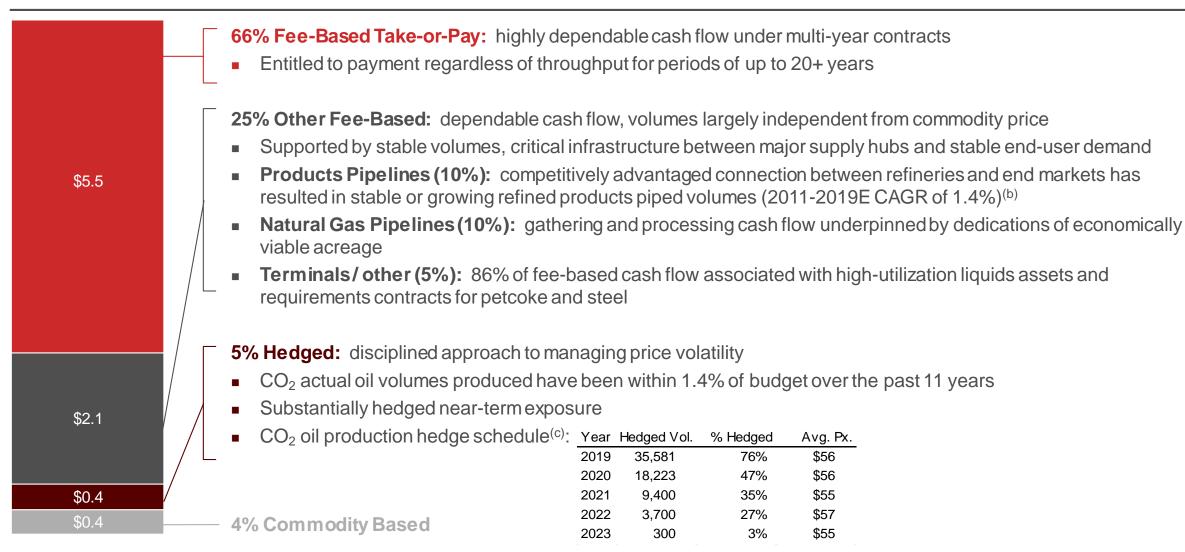


Generated ~\$10 billion of DCF after dividends & ~\$10 billion of CFFO after dividends in last 3 years

Stable, Multi-Year Fee-Based Cash Flow



~96% of 2019B segment cash flow is from take-or-pay and other fee-based contracts or hedged^(a)



- a) Based on 2019 budgeted Segment EBDA before Certain Itemsplus JV DD&A. See Non-GAAP Financial Measures and Reconciliations.
- b) Kinder Morgan refined products volumes transported. Volumes include SFPP, CALNEV, Central Florida, Plantation Pipe Line (KM share).
- c) Percentages based on currently hedged crude oil and propane volumes as of 3/31/2019 relative to crude oil, propane and heavy NGL (C4+) net equity production projected for Q2 2019 Q4 2019, and the Ryder Scott reserve report for 2020-2023 (historically below management expectations). Average hedge price is WTI only. As of 12/31/18, ~94% of 2019 projected production was also hedged at a Midland-Cushing differential of \$(8.08)/bbl .

Capital Allocation Priorities

KINDERMORGAN

Right-sized balance sheet and set dividend target through 2020

Balance Sheet

Dividend

~\$4.3bn of availability on credit facility as of 3/31/19

Long-term target Net Debt / Adjusted EBITDA of ~4.5x reached^(a) Dividend targets set through 2020 with 25% growth in each year

2019: \$1.00/share

2020: \$1.25/share

Capital Projects

Return threshold for new projects well in excess of cost of capital

Projects to generate higher expected returns than share repurchases

Re-evaluate as circumstances change

Share Repurchase

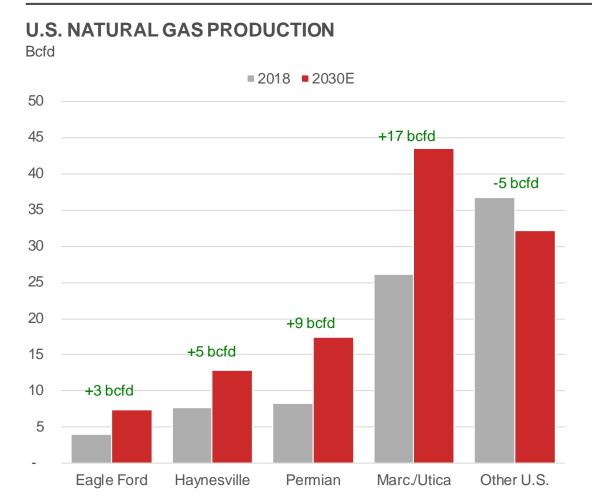
Repurchased \$525mm of \$2bn buyback program

Additional share repurchases can come from cash in excess of capital projects and dividends

Significant Growth Projected for U.S. Natural Gas



Kinder Morgan transports ~40% of all natural gas consumed in the U.S.



U.S. production projected to grow by >30 Bcfd or ~37% through 2030 driven by four key basins

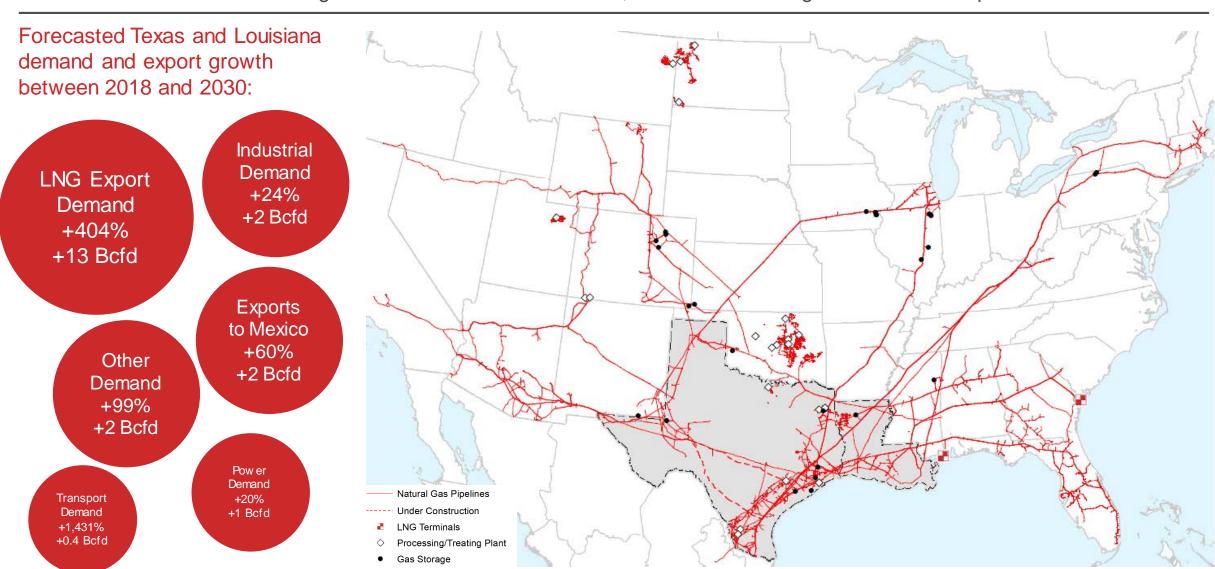
U.S. NATURAL GAS DEMAN				
Bcfd	Growth			
Sector	2018	2030E	Bcfd	%
Net LNG exports	3	17	↑ 14	496%
Power	29	33	↑ 4	15%
Industrial	23	26	↑ 4	15%
Net Mexico exports	5	6	↑ 2	39%
Transport	0	2	↑ 2	800%
Residential	14	14	↑ 1	4%
Other	17	20	↑ 3	18%
Total U.S. Natural Gas Demand	90	119	↑ 29	32%

Projected U.S. demand growth of >30% primarily from net LNG exports +14 Bcfd, power +4 Bcfd and industrial +4 Bcfd



U.S. Natural Gas Demand is Concentrated in Gulf Coast

>70% of forecasted 2018-2030 growth is in Texas and Louisiana, where we have significant assets in place





\$6.1bn of Commercially Secured Capital Projects Underway

Significant opportunities primarily resulting from expansive natural gas footprint

Commercially Secured Capital Projects	Demand Pull / Supply Push	KMI Capital (\$ billion)	Estimated In-Service Date	Capacity
Natural Gas				
Permian takeaway projects (GCX, PHP, EPNG, NGPL)		\$ 1.3	Q4 2019 - 2020	5.6 Bcfd
Elba liquefaction and related terminal facilities		1.2	First LNG in Q2 2019	0.4 Bcfd
Expansions to supply LNG export (TX Intrastates, NGPL, KMLP)		0.7	2020 - 2022	3.3 Bcfd
Bakken G&P expansions (Hiland Williston Basin)		0.6	2019 – 2020	Various
Mexico export (EPNG, Sierrita)		0.2	2020	0.6 Bcfd
Other natural gas		0.4	Various	>2.1 Bcfd
Total Natural Gas		\$ 4.3	~70% of total at 5.5x EBITI	DA multiple
Other segments		1.8		
Total Backlog		\$ 6.1		

- Other segments' backlog includes: \$1.0 billion for CO₂ Oil & Gas, \$0.4 billion for CO₂ & Transport, \$0.2 billion for Products Pipelines and \$0.2 billion for Terminals
 - Primarily liquids-related opportunities
- ~\$200 million of projects placed into service and other project capital adjustments and ~\$600 million of new projects added during Q1 2019
- Beyond the backlog, expect \$2 to \$3 billion per year of ongoing organic investment opportunities:
 - Predominantly natural gas opportunities related to LNG export (supply and liquefaction), Marcellus / Utica takeaway capacity, additional power generation and incremental Gulf Coast deliverability

Successfully Achieving Attractive Build Multiples



Disciplined steward of capital

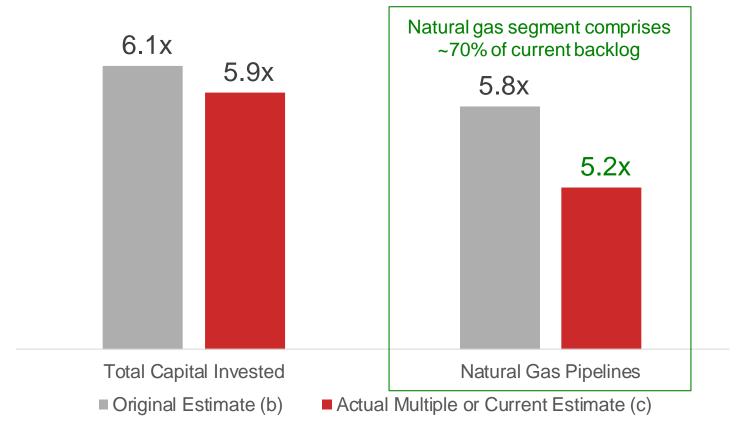
Competitive advantages:

- Expansive asset base ability to leverage or repurpose steel already in the ground
- Connected to practically all major supply sources
- Established deliverability to primary demand centers — final mile builds typically expensive to replicate due to congestion
- Strong balance sheet and ample liquidity internal cash flow available to fund nearly all investment needs

Expansive footprint creates opportunities for differentiated returns

INVESTMENT MULTIPLES: PROJECTS COMPLETED 2015-2018

Capital invested / year 2 Project EBITDA(a)



Note: See Non-GAAP Financial Measures and Reconciliations.

Includes certain projects placed in commercial service prior to 2015, but were still under construction.

a) Multiple reflects KM share of invested capital divided by Project EBITDA generated in its second full year of operations. Excludes CO₂ segment projects.

b) Original estimated capital investment divided by original estimated Project EBITDA for project in its second year of operation.

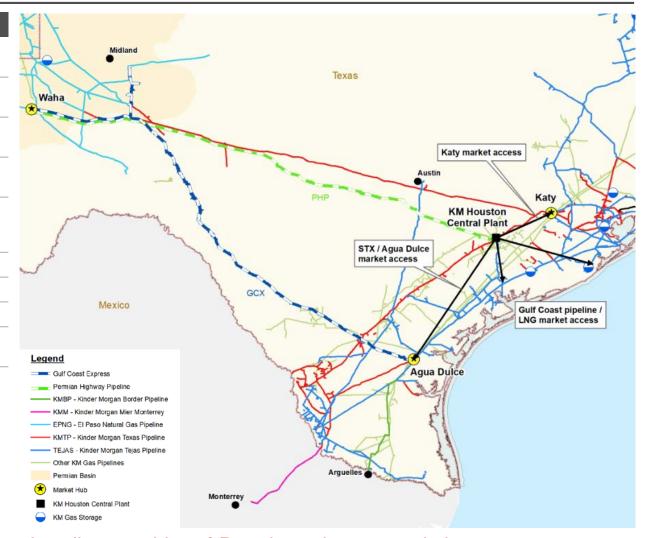
c) Actual capital invested (except for 2 projects representing \$444mm of capex or 4% of total capex, which are partially in service) divided by actual or currently estimated EBITDA.

Project Highlights: Gulf Coast Express and Permian Highway



Providing Permian natural gas production with broad U.S. Gulf Coast market optionality

	Gulf Coast Express (GCX)	Permian Highway Pipeline (PHP)
Mainline:	448 miles of 42" pipeline 50 miles of 36" lateral	~430 miles of 42" pipeline
Origination point:	Waha Hub	Waha area
Termination point:	Near Agua Dulce, Texas	Katy, Texas area and connections to Gulf Coast and Mexico markets
Operator and constructor:	KM Texas Pipeline (KMTP)	KM Texas Pipeline (KMTP)
Ownership:	35% KM / 25% DCP / 25% Targa / 15% Altus (Apache)	40% KM / 40% EagleClaw Midstream Ventures / 20% anchor shipper affiliate ^(a)
Capacity:	2.0 Bcfd	2.1 Bcfd
Capital (100%):	\$1.75 billion	~\$2.1 billion
In-Service:	October 2019	October 2020
Min. contract term:	10 years	10 years
Current status:	 Capacity fully-subscribed under long-term, binding agreements Construction in progress and on schedule for October 1, 2019 in- service 	 Final investment decision to proceed made September 2018 Initial capacity fully-subscribed and under long-term, binding agreements Pipeline and compression procured Awarded pipeline construction contracts on all spreads In commercial discussions with shippers for expansion capacity



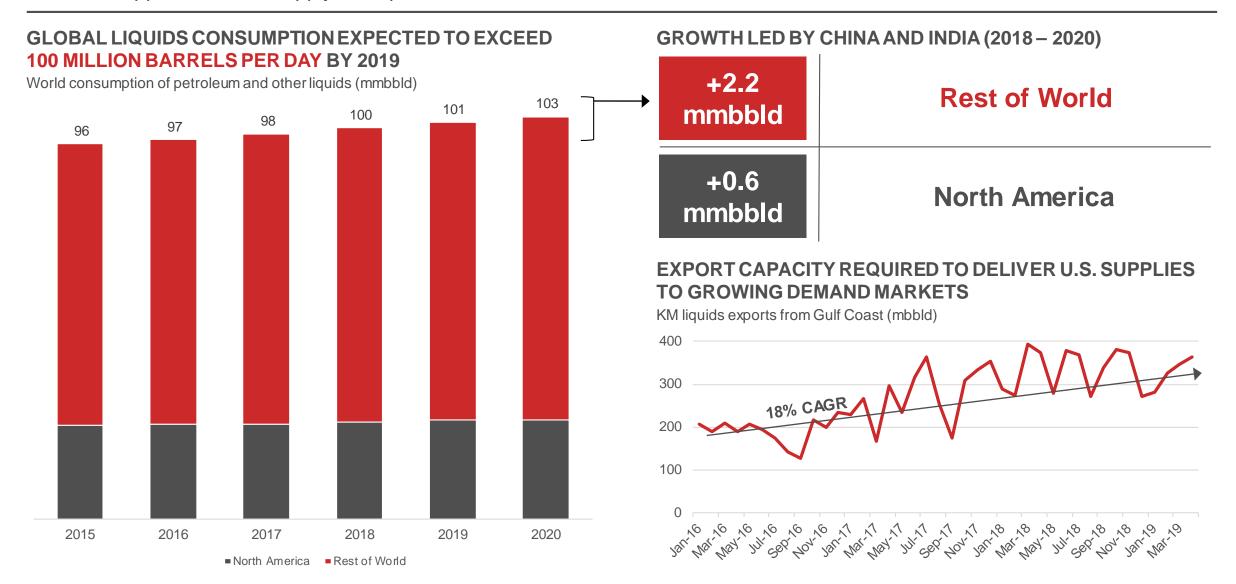
Leading provider of Permian takeaway solutions Leveraging our significant infrastructure already in-place

a) KM's and EagleClaw's ultimate ownership interests may vary between ~27% and 40%, depending on outcome of equity ownership options held by an additional anchor shipper affiliate.





Attractive opportunities to supply U.S. products to consumers here and abroad







Our premier refined products aggregation and market-clearing terminaling hub on the Houston Ship Channel

Largest independent refined products terminal hub in U.S.

- 43 million barrels of total capacity
- Handles ~15% of total U.S. exports of gasoline, gasoline blend stocks and distillates^(a)
- Unmatched pipeline connectivity
- Built for inbound / outbound flexibility
- Pipeline, rail, barge, ship and truck capabilities
- Highly-contracted, highly-utilized

Clearing point for domestic and international markets

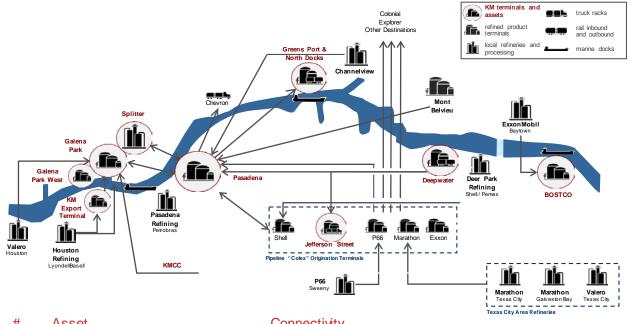
- Pipeline connectivity to domestic markets in East Coast and Midcontinent
- Marine connectivity to global markets
- Scale allows for centralized operations to maximize customer optionality

Built to serve the world's most competitive refining and petrochemical industry across multiple products

- Refined product core focus with complementary chemicals and renewables capabilities
- Difficult to replicate

Nearly \$2 billion invested in our Houston hub since 2010

Our Integrated Houston Ship Channel Terminal Footprint



#	Asset	Connectivity		
20	Inbound Pipelines	10 Houston area refineries and local chemical plants		
15	Outbound Pipelines	Texas, Midcontinent, and East Coast markets		
14	Cross-Channel Pipelines	Interconnecting the system		
12	P. Barge Docks Receipt and delivery of products and blendstocks			
11	Ship Docks	Serving export and Jones Act markets		
9	Bay Truck Rack	Averaging ~90 mbbld of local Houston market deliveries		
3	Unit Train Facilities	Crude oil, condensate, and ethanol		

Beyond the Backlog



Strong long-term fundamentals to drive additional opportunities

Takeaway for significant Marcellus / Utica natural gas growth

Storage to support renewable power generation and LNG exports

Infrastructure to support U.S. energy exports

Grow crude and NGL footprint out of Bakken and elsewhere

Haynesville 2.0

Market access for surging Permian Basin production

Transport natural gas to supply LNG exports

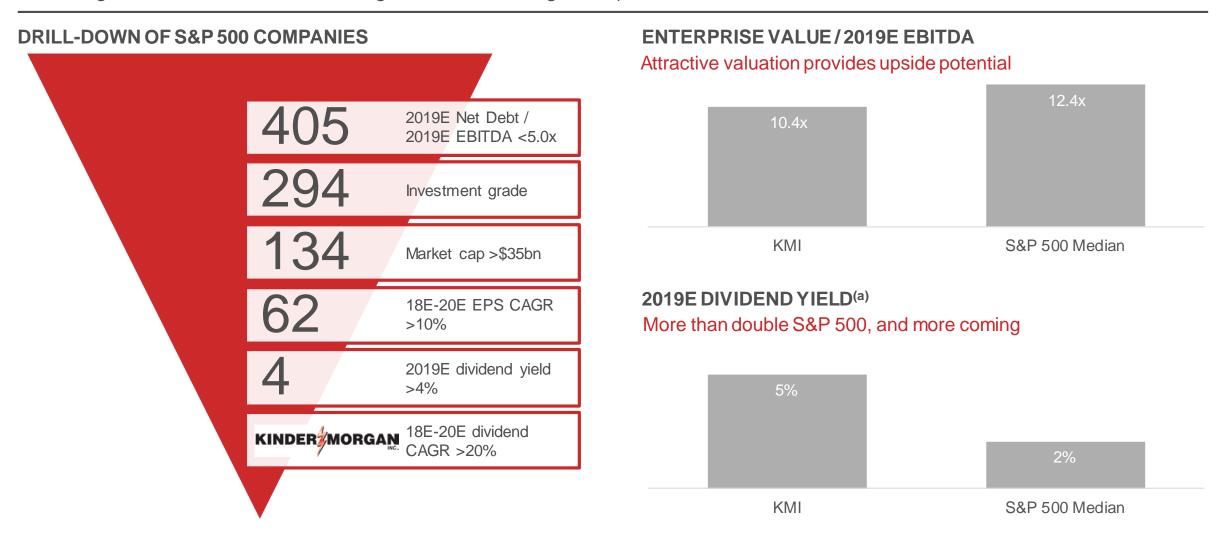
~\$800 billion of North American energy infrastructure investment required to support expected growth through 2035^(a)

a) Estimate per ICF (June 2018).





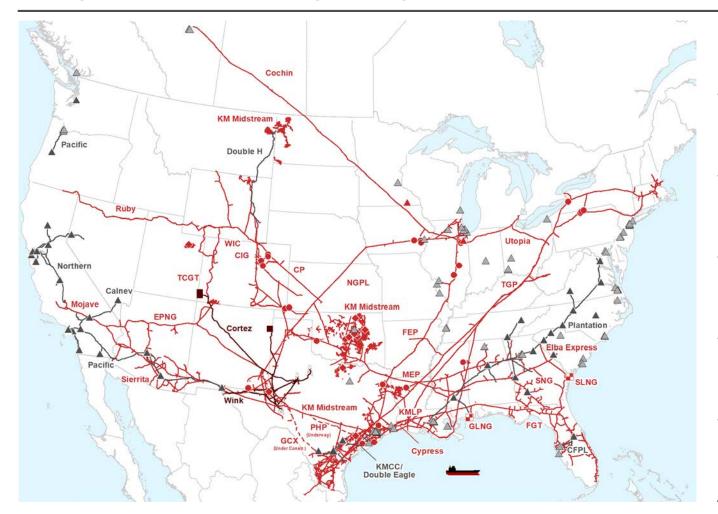
Returning value to shareholders via significant dividend growth | Attractive valuation



KMI: A Compelling Investment Opportunity



Strategically-positioned assets generating substantial cash flow with attractive investment opportunities



- ➤ ~90% take-or-pay or fee-based earnings^(a)
- ➤ ~\$8 billion 2019BAdjusted EBITDA(b)
- ➤ 25% dividend increase in 2019 and 2020
- Funding capital projects with cash flow
- ► Highly-aligned management (14% stake)
- ► Active stock buyback program

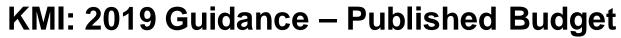
Market sentiment may change, but we'll stay focused on making money for our shareholders

a) Based on 2019B Segment EBDA before Certain Items plus JV DD&A.

b) Please refer to "KMI: 2019 Guidance - Published Budget" for more detail.



Appendix

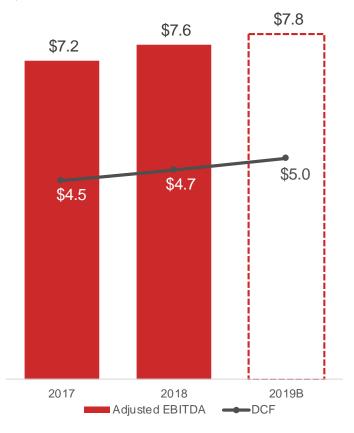




Strong fundamentals and strategic footprint support steady growth in our diversified, fee-based cash flow

Key Metrics	2019 Budget	Δ from 2018	Notes
Adjusted EBITDA	\$7.8 billion	3%	Expect to be slightly below budget, primarily due to recent 501-G settlements
Distributable Cash Flow	\$5.0 billion	6%	_ Meaningful increases despite sale of
DCF per Share	\$2.20	4%	Trans Mountain asset
Dividend per Share	\$1.00	25%	Returning additional value to shareholders via dividend increase
Discretionary Capital ^(a)	\$3.1 billion		
Year-end Net Debt / Adj. EBITDA	4.5x		Expect to end 2019 at ~4.6x, consistent with long-term target of ~4.5x

SIGNIFICANT CASH GENERATION \$ billions



Plan to use internally generated cash flow to fully fund dividend payment and vast majority of growth capital expenditures. No need to access equity markets.

Energy Toll Road



Cash flow security with ~90% from take-or-pay and other fee-based contracts

	Natural Gas Pipelines	Products Pipelines	Terminals	CO ₂
2019B EBDA % ^(a)	61%	15%	14%	10%
Asset Mix (% of Segment EBDA)	72% interstate pipelines ^(f) 9% intrastate pipelines ^(f) 19% gathering, processing and treating (G&P)	60% refined products 40% crude	78% liquids 61% terminals 17% Jones Acttankers 22% bulk	62% oil production related 38% CO ₂ & transport
Volume Security	Interstate & LNG: ~94% take-or-pay ^(a) Intrastate: ~76% take-or-pay ^(a,b) G&P: ~82% fee-based with minimum volume requirements and/or acreage dedications ^(a)	Refined products: primarily volume-based Crude: ~61% take-or-pay ^(a)	Liquids & Jones Act: ~80% take-or-pay ^(a) Bulk: primarily minimum volume guarantee or requirements	CO ₂ & Transport: ~83% minimum volume committed O&G: volume-based
Average Remaining Contract Life	Interstate / LNG: 6.3 / 13.4 years Intrastate: 4.6 years(b) Gathering: 3.1 years NGL Gathering and Transport: 6.3 years	Refined products: generally not applicable Crude: 2.4 years	Liquids: 3.6 years Jones Act: 1.8 years(c) Bulk: 5.0 years	CO ₂ & Transport: 7.2 years
Pricing Security	Interstate: primarily fixed based on contract Intrastate: primarily fixed margin G&P: primarily fixed price	Refined products: annual FERC tariff escalator (PPI-FG + 1.23%) Crude / NGLs: primarily fixed based on contract	Based on contract; typically fixed or tied to PPI	CO ₂ & Transport: ~80% protected by contractual price floors ^(a) O&G: volumes ~76% hedged ^(d)
Regulatory Security	Interstate: regulated return Intrastate: essentially market-based G&P: market-based	Pipelines: regulated return Terminals & transmix: not price regulated(e)	Not price regulated	Primarily unregulated
Commodity Price Exposure	Interstate: no direct exposure Intrastate: limited exposure G&P: limited exposure	Minimal, limited to transmix business	No direct exposure	Full-year 2019: ~\$6mm in DCF per \$1/Bbl change in oil price

Note: All figures as of 1/1/2019, unless otherwise noted.

f) Includes related storage.

a) Based on 2019 budgeted Segment EBDA before Certain Itemsplus JV DD&A. See Non-GAAP Financial Measures and Reconciliations.

b) Includes term sale portfolio.

c) Jones Act vessels: average remaining contract term is 1.8 years, or 3.9 years including options to extend.

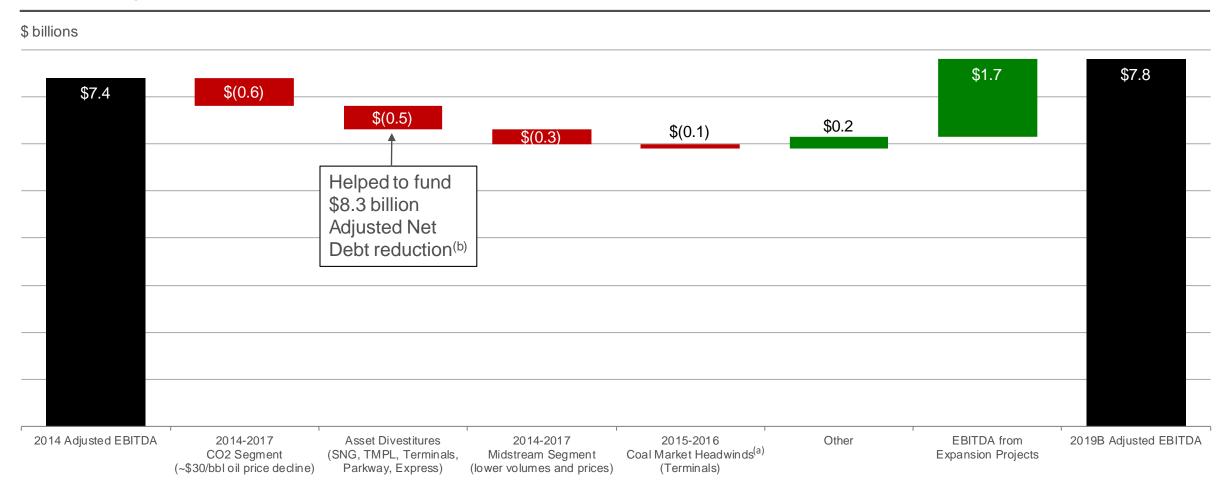
d) Percentage of Q2 2019 – Q4 2019 budgeted net crude oil, propane and heavy NGL (C4+) net equity production.

e) Terminals not FERC regulated, except portion of CALNEV.

Stable Foundation of Cash Flows through Commodity Cycles



5-year change in Adjusted EBITDA



Consistently generated **over \$7 billion of Adjusted EBITDA each year** through multiple market disruptions and significant strategic efforts, including asset sales and deleveraging

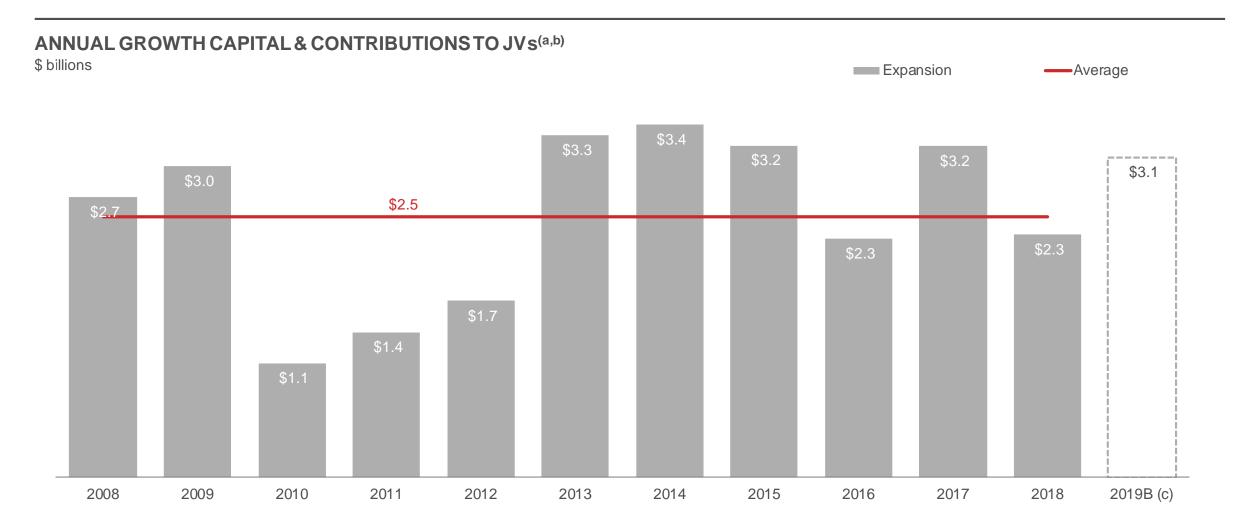
Note: See Non-GAAP Financial Measures and Reconciliations. Reconciliation for 2014 Adjusted EBITDA provided in 2015 Analyst Day slide deckavailable on Kinder Morgan website. EBITDA from expansion projects includes Natural Gas, Products, and Terminals segments.

a) Headwindsduring 2015 and 2016 in coal market led to bankruptcy filings of three of our largest customers and the cancellation of a contract.

b) Change in consolidated Adjusted Net Debt from 9/30/2015 through 12/31/2018.

Averaged \$2.5 Billion of Discretionary Capital since 2008





Established track record of investing \$2 to \$3 billion per year in growth projects

Note: Discretionary capital includes equity contributions to joint ventures which may include debt repayments, and excludes \$19.8 billion of capital for acquisitions since 2008.

a) Includes KMP (2008-2014), EPB (2013-2014), and KMI (2015-2019B). Average from 2008-2018.

c) Includes \$2.0 billion growth capital and \$1.1 billion JV contributions (\$0.7 billion of expansion capital and \$0.6 billion of debt repayments, net of \$0.2 billion of partner contributions for our consolidated JVs).

b) Excludes capital expenditures of our Canadian assets from KML IPO (May 2017) forward, though we do include these expenditures in the denominator of our ROI calculation.

High-Quality, Diversified Customer Base



Strong customer credit, valuable services limit KMI's risk

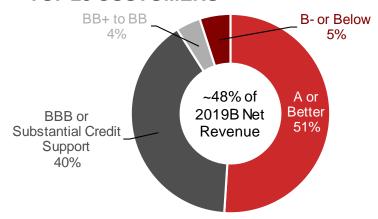
Diverse, primarily investment grade customers limit counterparty risk

- Our average customer represents less than 0.1% of 2019 budgeted net revenue
- Top 25 customers generate ~48% of KMI's 2019 budgeted net revenue
- 238 customers individually contribute at least \$5mm in budgeted net revenue
 - Collectively represent ~87% of KMI's 2019 budgeted net revenue
 - ~5% from customers with B- or lower rating

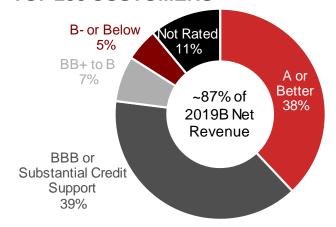
~69% of 2019 budgeted net revenue generated by end-users

 Includes utilities, LDCs, refineries, chemical companies, large integrated companies, etc.

TOP 25 CUSTOMERS



TOP 238 CUSTOMERS



Environmental, Social and Governance (ESG)



ENVIRONMENTAL & SAFETY

Leader in methane emission reductions



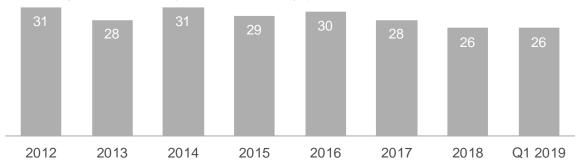
- 20+ years in EPA's voluntary Natural Gas STAR program
- Founding Member of ONE Future KM's transmission and storage sector emissions intensity target is 0.31% by 2025
- Rated by EDF in the top quartile of midstream sector for methane disclosures

Pursuing opportunities to address climate change

- Improving energy efficiency in our operations
- Exploring new low-carbon technologies and business models
- Expanding natural gas business, making access to lower-carbon and renewable energy more feasible

OUR SAFETY PERFORMANCE VS. INDUSTRY(a)

of safety metrics KM outperformed industry (out of 31)



CORPORATE GOVERNANCE

13 independent board members out of 16

2 female board members

Majority voting to elect board members annually

Proxy access bylaw provisions

Annual say on pay provision

Director and officer stock ownership guidelines

Compensation linked to ESG

Board EHS (Environmental, Health and Safety) Committee oversees ESG matters

ESG RESOURCES

Disclosure:

- 2017 ESG Report SASB and TCFD
- Annual Meeting Proxy Statement

Framework:

- Operations Management System

Policies and guidelines:

- EHS Policy Statement
- Biodiversity Policy
- Indigenous Peoples Policy
- Community Relations Policy
- Statement on Climate Change
- Corporate Governance Guidelines
- Code of Business Conduct and Ethics
- Contractor Environment / Safety Manual

Programs:

- Public Awareness Program
- Kinder Morgan Foundation

For consolidated ESG information, please visit the ESG / sustainability page on KMI and KML websites

KMI Business Risks



Summary

- Regulatory
 - FERC rate cases (Products Pipelines and Natural Gas Pipelines)
 - Provincial, state, and local permitting issues
- CO₂ crude oil production volumes
- Throughput on our volume-based assets
- Commodity prices
 - 2019 budget average strip price assumptions: \$60.00/bbl for crude and \$3.15/mmbtu for natural gas
 - Price sensitivities (full-year):

Price ∆	Commodity	DCF Impact	
\$1/bbl	Oil	~\$8mm	
\$0.10/mmbtu(a)	Natural Gas	~\$1mm	
1%	NGL / Crude Ratio	~\$3mm	

- Project cost overruns / in-service delays
- Interest rates
 - Sensitivity (full-year): 100-bp change in floating rates = ~\$106 million interest expense impact^(b)
- Foreign exchange rates
 - 2019 budget rate assumption of 0.76 USD per 1.00 CAD
 - Sensitivity (full-year): 0.01 ratio change = ~\$0.4 million DCF impact
- Environmental (e.g. pipeline / asset failures)
- Economically sensitive business
- Cyber security

Joint Venture Treatment in Key Metrics



	KM controls and fully consolidates (third party portion referred to as noncontrolling interests in financial statements)	KM does not control or consolidate (KM portion referred to as equity investments in financial statements)			
Example JVs	KML (~70%), Elba Liquefaction (51%), BOSTCO (55%)	NGPL (50%), SNG (50%), FGT (50%), MEP (50%), FEP (50%), Gulf LNG (50%)			
Net Income	Includes 100% of JV Net Income (consolidated throughout income statement line items)	Includes KM owned % of JV Net Income (included in Earnings from Equity Investments)			
Net Income Available to Common Stockholders	Includes KM owned % of JV Net Income (excludes Net Income Attributable to Noncontrolling Interests)	Includes KM owned % of JV Net Income (included in Earnings from Equity Investments)			
Adjusted EBITDA	Includes 100% of KML (KML debt consolidated at KMI) Otherwise, includes KM owned % of JV's (Net Income + DD&A + Book Taxes + Interest Expense) (excludes Net Income Attributable to Noncontrolling Interests except KML's)	Includes KM owned % of JV's (Net Income + DD&A + Book Taxes) (i.e., after interest expense)			
Distributable Cash Flow (DCF)	Includes KM owned % of JV's (Net Income + DD&A + Book Taxes - Cash Taxes - Sustaining CapEx) (excludes all Net Income Attributable to Noncontrolling Interests)	Includes KM owned % of JV's (Net Income + DD&A + Book Taxes – Cash Taxes – Sustaining CapEx)			
Debt	100% of JV debt included, if any (fully consolidated on balance sheet) Includes 50% of KML preferred equity in Net Debt	No JV debt included (JV's Adjusted EBITDA contribution is <u>after</u> interest expense)			
Sustaining Capex	Includes KM owned % of JV	sustaining capital			
Growth Capex and Contributions to JVs	Includes KM contributions to JVs based on %owned, including for projects and debt repayment				

Note: See Non-GAAP Financial Measures and Reconciliations.

Natural Gas Segment Overview



Connecting key natural gas resources with major demand centers

Asset Summary

Natural Gas Pipelines: ~70,000 Miles

NGL Pipelines: ~2,700 Miles

U.S. Natural Gas Consumption Moved: ~40%

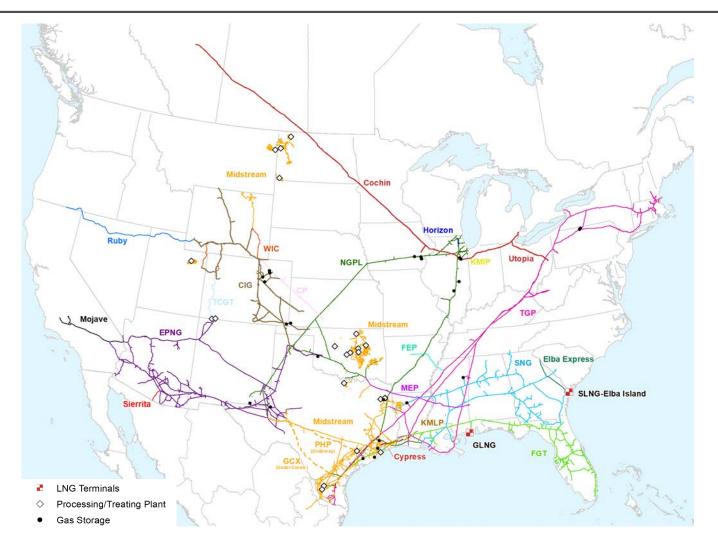
Working Gas Storage Capacity: 657 Bcf

2019B EBDA^(a): ~\$5.1 billion

Project Backlog:

\$4.3 billion of committed growth projects over the 2019-2022 time period^(b)

- Permian takeaway, including de-bottlenecking and new builds
- LNG liquefaction (Elba Island)
- Transport projects supporting LNG exports
- Bakken G&P expansions
- Mexico



a) 2019 budgeted Segment EBDA before Certain Itemsplus JV DD&A. See Non-GAAP Financial Measures and Reconciliations.

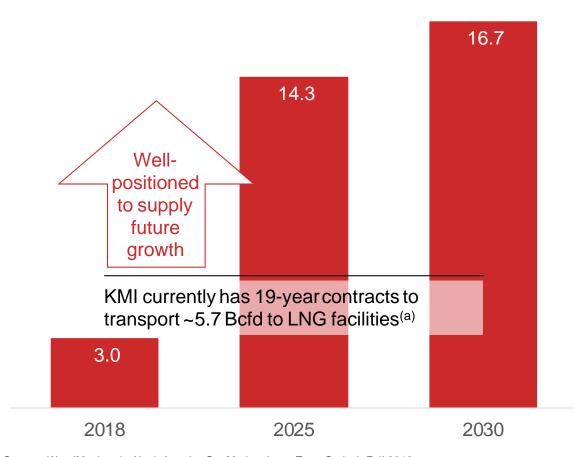
Growth Driver: Buildout of U.S. LNG Exports



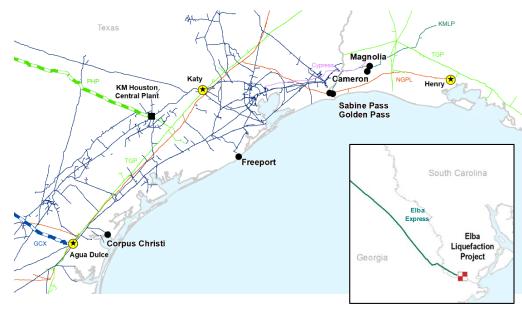
Our natural gas network serves significant LNG export capacity and is well-positioned to capture more

GLOBAL DEMAND DRIVING SIGNIFICANT BUILDOUT OF U.S. LNG EXPORT CAPABILITIES

Forecasted U.S. liquefaction capacity (Bcfd)



OUR NETWORK REACHES MULTIPLE EXPORT FACILITIES



KM Asset	Contracted Capacity (mDthd)	KM Capital (\$mm)
TGP	1,200	\$304
KMLP	1,545	\$264
NGPL	1,975	\$242
Intrastate	590	\$118
Elba Express	436	\$100
Transport subtotal:	5,746	\$1,028
Elba liquefaction	350 mmcfd	\$1,185
Total		\$2,213

Growth Driver: Surging Permian Production



Building 4 Bcfd of new natural gas takeaway capacity | Ability to leverage our assets to competitively serve future growth

Our existing footprint reaches across Texas and connects into all major demand markets

 Interconnected deliverability to Houston markets (power, petchem), substantial LNG export capacity and Mexico

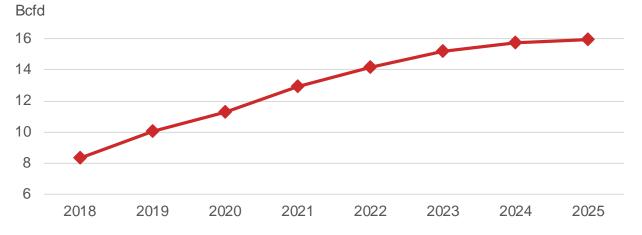
Potential to leverage existing assets into long-haul Permian crude oil pipeline projects

 KM Crude and Condensate (KMCC) pipeline to facilitate deliverability into the Houston refining and export markets

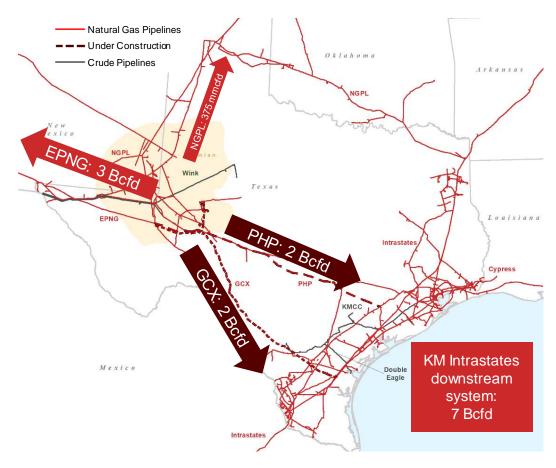
Growing Permian production will require an additional long-haul, large capacity natural gas pipeline beginning in 2021

 Gulf Coast Express (GCX) in-service Oct. 2019 and Permian Highway (PHP) in-service Oct. 2020

PERMIAN NATURAL GAS PRODUCTION FORECAST(a)



OUR ASSETS ARE POSITIONED TO SERVE PERMIAN PRODUCTION



Delivering substantial Permian takeaway capacity to Midcontinent, West, and Gulf Coast markets

Highly-Contracted Natural Gas Pipelines



Contracted capacity and term by region

NET ANNUAL INCREMENTAL	RE-CONTRACTING	EXPOSURE (KM SHARE):
------------------------	----------------	-----------------------------

% of \$8.4bn 2019B Total Segment EBDA(a)

	2020	2021
Interstate pipelines	-0.7%	-2.3%
G&P and Intrastates	-0.2%	-0.3%
Total Natural Gas Pipeline Segment	-0.9%	-2.6%

Assumptions

- Negative figures represent unfavorable re-contracting exposure based on November 2018 market assumptions
- Excludes contracted cash flow associated with new growth projects
- Assumes evergreen contracts are renewed at market rates
- Interstate transport contracts average remaining term of 6 years 4 months

Re-contracting exposure of base business relatively limited and expected to be more than offset by growth projects underway, continued increases in usage, volume growth and improved storage values

FERC-Regulated Interstate Natural Gas Assets



Summary statistics, including remaining contract term and rate moratorium dates (where applicable)

# Asset Name (Nickname)	KM Ownership	Miles	Transport Capacity (Bcfd)	_	Avg. Remaining Contract Term (years) (c)	% of 2017 Revenues from Negotiated or Discounted Rates (d)	Rate Moratorium through Date	501-G Process
1 Tennessee Gas Pipeline (TGP)	100%	11,800	12.1	110	8.4 / 3.8 (a)	61%	10/31/2022	Settlement pending
2 El Paso Natural Gas (EPNG)	100%	10,200	5.7	44	5.5	76%	12/31/2021	Settlement approved
3 Natural Gas Pipeline (NGPL)	50%	9,100	7.6	288	5.4 / 4.0 (a)	80%	6/30/2022	
4 Southern Natural Gas (SNG)	50%	6,950	4.3	69	6.2 / 2.8 (a)	29%	8/31/2021	Waiver granted
5 Florida Gas Transmission (FGT)	50%	5,350	3.9	_	9.2	46%	1/31/2021	Proceedings terminated
6 Colorado Interstate Gas (CIG)	100%	4,300	5.2	38	6.2 / 6.4 (a)	30%	9/30/2020	Proceedings terminated
7 Wyoming Interstate (WIC)	100%	850	3.8	_	3.5	68%	12/31/2020	
8 Ruby Pipeline	50% (b)	680	1.5		3.5	95%		Proceedings terminated
9 Midcontinent Express (MEP)	50%	510	1.8	_	1.7	96%	_	Proceedings terminated
10 Mojave Pipeline	100%	470	0.4	_	1.0	1%		Proceedings terminated
11 Cheyenne Plains (CP)	100%	410	1.2		1.7	95%		Proceedings terminated
12 TransColorado (TCGT)	100%	310	0.8		0.9	93%		Proceedings terminated
13 Elba Express (EEC)	100%	200	1.1	_	18.0	100%		Proceedings terminated
14 Fayetteville Express Pipeline (FEP)	50%	185	2.0	_	2.2	100%	-	Proceedings terminated
15 KM Louisiana Pipeline (KMLP)	100%	135	3.0	_	0.8	100%	_	Proceedings terminated
16 Sierrita Pipeline	35%	60	0.2	_	20.8	100%		Proceedings terminated
17 Horizon Pipeline	25%	30	0.4		5.5	77%		Proceedings terminated
18 KM Illinois Pipeline (KMIP)	50%	3	0.2		3.0	100%		Proceedings terminated
19 Southern LNG Co. (SLNG)	100%		1.8	12	13.8	78%		Proceedings terminated
20 Bear Creek Storage	75%	_	_	59	n.a.	0%		Section 5 rate case initiated
21 Young Gas Storage	47.5%			6	6.4	0%	12/31/2021	Settlement approved

TGP and EPNG rate adjustments result in combined ~\$50mm Adjusted EBITDA impact for 2019 (~\$100mm annually when fully implemented)

These two agreements, pending TGP's FERC approval, are expected to resolve vast majority of our 501-G exposure

Note: bolded text in the table represents updated information.

a) Average remaining contract term shown for transport / storage contracts.

b) Reflects third party ownership of a 50% preferred interest.

c) Contracts executed of 12/31/2018.

d) As calculated per our 501-G filings. Other revenue not subject to max rate adjustment is included where appropriate.

Products Segment Overview



Strategic footprint with significant cash flow generation

Asset Summary

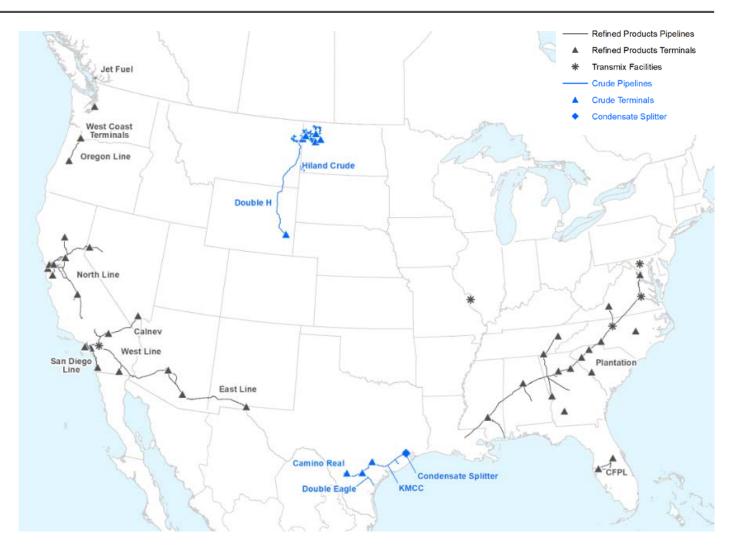
Pipelines ^(a) :	~9,500	Miles
2018 Throughput ^(a)	~2.3	mmbbld
Condensate Processing Capacity	100	mbbld
Transmix	5	facilities
Terminals:	67	Terminals
Terminals Tank Capacity	~39	mmbbls
Pipeline Tank Capacity	~15	mmbbls

2019B EBDA(b): ~\$1.3 billion

Project Backlog:

\$0.2 billion of identified growth projects over the 2019-2020 time period^(c)

- Various Bakken crude gathering projects
- Enhanced capabilities for condensate splitter
- Plantation Roanoke expansion
- Multiple refined products terminaling projects



a) Volumes and mileage include SFPP, CALNEV, Central Florida, Plantation Pipe Line (KM share), KMCC, Camino Real, Double Eagle (KM share), Double H and Hiland Crude Gathering.

b) 2019 budgeted Segment EBDA before Certain Items plus KM share of JV DD&A. See Non-GAAP Financial Measures and Reconciliations.

c) Includes KM share of non-wholly owned projects. Includes projects currently under construction.

Terminals Segment Overview



Diversified terminaling network connected to key refining centers and market hubs

Asset Summary

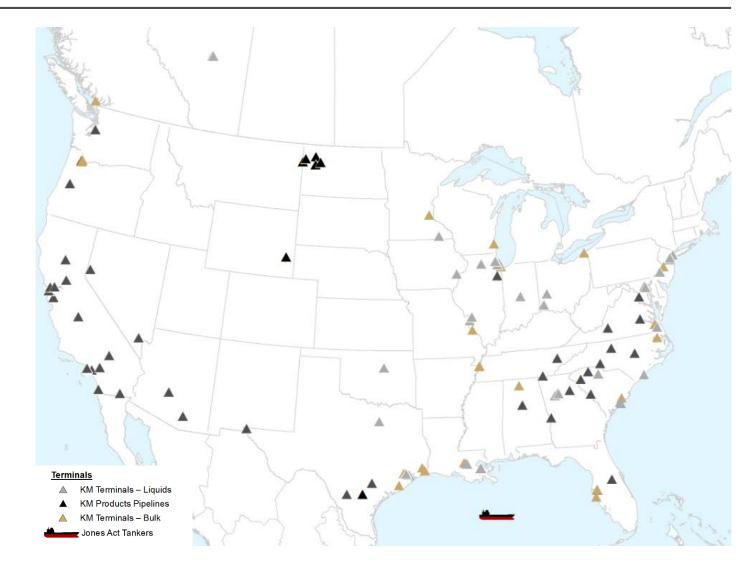
Total Kinder Morgan Terminals:	157	Terminals
Terminals Segment – Bulk	34	Terminals
Terminals Segment – Liquids	56	Terminals
Products Pipelines Segment Terminals	67	Terminals
Jones Act:	16	Tankers

2019B EBDA(a): ~\$1.2 billion

Project Backlog:

\$0.2 billion to be completed in 2019-2021(b)

- Diesel tank expansion at Vancouver Wharves
- Argo ethanol hub expansion
- Investments to expand services at existing terminal facilities in Houston Ship Channel and other locations



a) 2019 budgeted Segment EBDA before Certain Items plus KM share of JV DD&A. See Non-GAAP Financial Measures and Reconciliations.

CO₂ Segment Overview



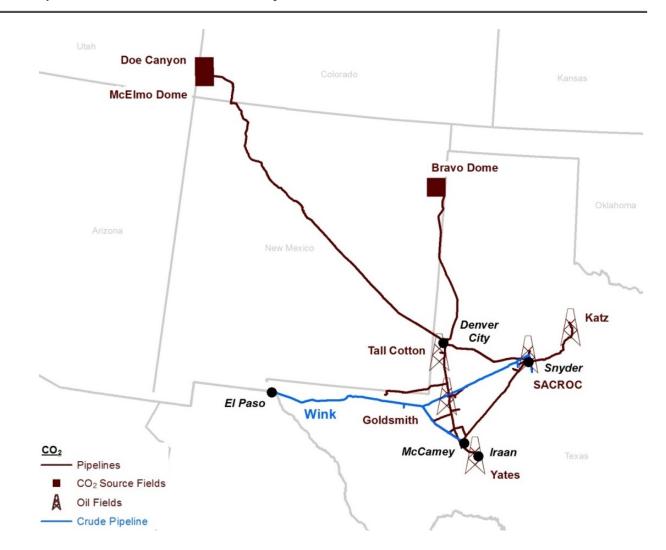
World class, fully integrated assets — CO₂ source to crude oil production and takeaway in the Permian Basin

CO₂ & TRANSPORT

CO ₂ Reserves	KMI Interest	NRI	Location	Remaining Deliverability	OGIP (tcf)
McElmo Dome	45%	37%	SW Colorado	20+ years	22.0
Doe Canyon	87%	68%	SW Colorado	10+ years	3.0
Bravo Dome ^(a)	11%	8%	NE New Mexico	10+ years	12.0

Pipelines	KMI Interest	Location	Capacity (mmcfpd)
Cortez	53%	McElmo Dome to Denver City	1,500
Bravo ^(a)	13%	Bravo Dome to Denver City	375
Central Basin (CB)	100%	Denver City to McCamey	700
Canyon Reef	97%	McCamey to Snyder	290
Centerline	100%	Denver City to Snyder	300
Pecos	95%	McCamey to Iraan	125
Eastern Shelf	100%	Snyder to Katz	110
Wink (crude)	100%	McCamey to Snyder to El Paso	145 mbbld

	KMI			OOIP
Crude Reserves ^(b)	Interest	NRI	Location	(billion bbls)
SACROC	97%	83%	Permian Basin	2.8
Yates	50%	44%	Permian Basin	5.0
Katz	99%	83%	Permian Basin	0.2
Goldsmith	99%	87%	Permian Basin	0.5
Tall Cotton	100%	88%	Permian Basin	0.7



2019B EBDA^(c): ~\$853 million

a) Not KM-operated.

b) In addition to KM's interests above, KM has a 22%, 51%, and 100% working interest in the Snyder gas plant, Diamond M gas plant and North Snyder gas plant, respectively.

c) 2019 budgeted Segment EBDA before Certain Items plus JV DD&A. See Non-GAAP Financial Measures and Reconciliations.



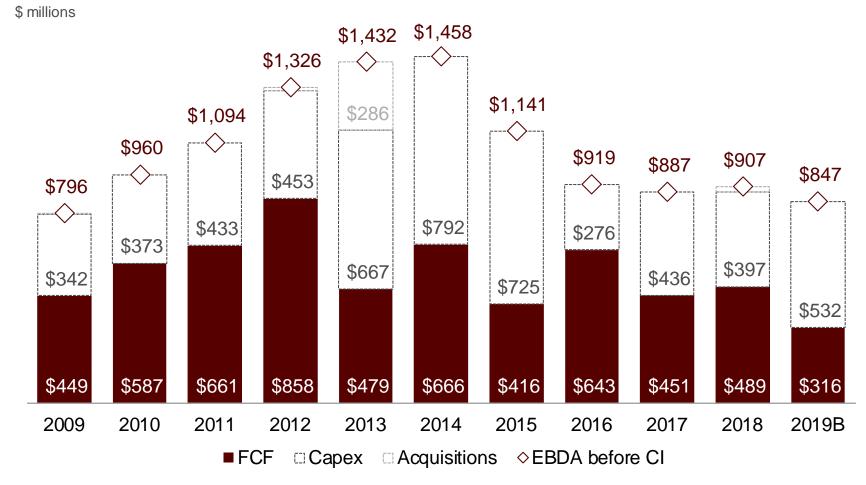


Long history of generating high returns and significant CO₂ free cash flow with minimal acquisitions

CO₂ IRR% 2000-2018

Oil & Gas 18%Total CO_2 Segment (incl. S&T) 28%

SIGNIFICANT CO₂ FREE CASH FLOW





Non-GAAP Financial Measures and Reconciliations

Defined Terms

Reconciliations for the historical period

Use of Non-GAAP Financial Measures



The non-GAAP financial measures of distributable cash flow (DCF), both in the aggregate and per share, Segment EBDA before Certain Items, Adjusted EBITDA, Adjusted Earnings, both in the aggregate and per share, and Net Debt and Adjusted Net Debt, and CO₂ Free Cash Flow are presented herein.

Our non-GAAP measures described above have important limitations as analytical tools and should not be considered alternatives to GAAP net income or other GAAP measures. Our non-GAAP measures may differ from similarly titled measures used by others. You should not consider these non-GAAP measures in isolation or as substitutes for an analysis of our results as reported under GAAP. DCF should not be used as an alternative to net cash provided by operating activities computed under GAAP. Management compensates for the limitations of these non-GAAP measures by reviewing our comparable GAAP measures, understanding the differences between the measures and taking this information into account in its analysis and its decision making processes. Reconciliations of the Non-GAAP financial measures of DCF, Segment EBDA before Certain Items, Adjusted EBITDA, Adjusted Earnings, and Free Cash Flow to their most directly comparable GAAP financial measures for 2018 are included herein.

Certain Items, as used to calculate our non-GAAP measures, are items that are required by GAAP to be reflected in net income, but typically either (1) do not have a cash impact (for example, asset impairments), or (2) by their nature are separately identifiable from our normal business operations and in our view are likely to occur only sporadically (for example, certain legal settlements, enactment of new tax legislation and casualty losses).

DCF – DCF is calculated by adjusting net income available to common stockholders before Certain Items for depreciation, depletion and amortization, or "DD&A," total book and cash taxes, sustaining capital expenditures and other items. DCF is a significant performance measure useful to management and external users of our financial statements in evaluating our performance and measuring and estimating the ability of our assets to generate cash earnings after servicing our debt and preferred stock dividends, paying cash taxes and expending sustaining capital, that could be used for discretionary purposes such as common stock dividends, stock repurchases, retirement of debt, or expansion capital expenditures. We believe the GAAP measure most directly comparable to DCF is net income available to common stockholders for KMI. For KMI, DCF per share is DCF divided by average outstanding shares, including restricted stock awards that participate in dividends.

Segment EBDA before Certain Items is calculated by adjusting segment earnings before DD&A for Certain Items attributable to a segment. General and administrative expenses are generally not under the control of our segment operating managers, and therefore, are excluded when we measure business segment operating performance. Segment EBDA before Certain Items is a significant performance measure useful to management and external users to evaluate segment performance and to provide additional insights into the ability of our segments to generate segment cash earnings on an ongoing basis. Additionally, management uses this measure, among others, to allocate resources to our segments. We believe the GAAP measure most directly comparable to Segment EBDA before Certain Items is segment earnings before DD&A (Segment EBDA).

Adjusted EBITDA is calculated by adjusting net income before interest expense, taxes, and DD&A (EBITDA) for Certain Items, and for KMI, by also adjusting net income before Certain Items for noncontrolling interests before Certain Items, and our share, if any, of unconsolidated JV's DD&A and book taxes. Adjusted EBITDA is useful to management and external users to evaluate, in conjunction with our net debt, certain leverage metrics. We believe the GAAP measure most directly comparable to Adjusted EBITDA is net income.

Project EBITDA, as used in this presentation, is calculated for an individual capital project as earnings before interest expense, taxes, DD&A and general and administrative expenses attributable to such project, or for joint venture projects, our percentage share of the foregoing. Management uses Project EBITDA to evaluate our return on investment for capital projects before expenses that are generally not controllable by operating managers in our business segments. We believe the GAAP measure most directly comparable to Project EBITDA is project net income.

Use of Non-GAAP Financial Measures (Cont'd)



Adjusted Earnings – Adjusted Earnings are calculated by adjusting net income available to common stockholders for Certain Items, and Adjusted Earnings per share is Adjusted Earnings divided by average adjusted common shares which include KMI's weighted average common shares outstanding, including restricted stock awards that participate in dividends. Adjusted Earnings is used by certain external users of our financial statements to assess the earnings of our business excluding Certain Items as another reflection of our business's ability to generate earnings. We believe the GAAP measure most directly comparable to Adjusted Earnings is net income available to common stockholders.

Net Debt and Adjusted Net Debt - Net Debt is calculated by subtracting from debt (i) cash and cash equivalents, (ii) the preferred interest in the general partner of Kinder Morgan Energy Partners L.P., (iii) debt fair value adjustments, (iv) 50% of the outstanding KML preferred equity, and (v) the foreign exchange impact on Euro-denominated bonds for which we have entered into currency swaps. Adjusted Net Debt is Net Debt increased by the amount of cash distributed to KML restricted voting shareholders as a return of capital on January 3, 2018, net of the gain realized on settlement of net investment hedges of our foreign currency risk with respect to our share of the KML return of capital on January 3, 2018. Management believes these measures are useful to investors and other users of our financial information in evaluating our leverage. We believe the most comparable measure to Net Debt and Adjusted Net Debt is debt net of cash and cash equivalents.

Budgeted Net Income (the GAAP financial measure most directly comparable to DCF, Adjusted EBITDA, and Adjusted Earnings) and budgeted Project Net Income (the GAAP financial measure most directly comparable to Project EBITDA) are not provided due to the inherent difficulty and impracticability of predicting certain amounts required by GAAP, such as ineffectiveness on commodity, interest rate and foreign currency hedges, unrealized gains and losses on derivatives marked to market, and potential changes in estimates for certain contingent liabilities.

CO₂ Free Cash Flow is calculated by reducing CO₂ segment's GAAP earnings before DD&A by (i) Certain Items, (ii) capital expenditures (both sustaining and growth) and (iii) acquisitions. Management uses CO₂ Free Cash Flow separately and in conjunction with IRR to evaluate our return on investment for investments made in our CO₂ segment. We believe the GAAP measure most directly comparable to CO₂ Free Cash Flow is GAAP Segment Earnings before DD&A.

Budgeted Segment Earnings before DD&A (the GAAP financial measure most directly comparable to 2019 budgeted CO₂ Free Cash Flow) is not provided due to the inherent difficulty and impracticability of predicting certain amounts required by GAAP, such as potential changes in estimates for certain contingent liabilities.

CO₂ Internal Rate of Return (IRR) is the actual rate of return on the CO₂ segment, and its Oil & Gas production assets and investments. The CO₂ IRR is calculated based on each year's Free Cash Flows for the years from 2000 to 2018. Management uses CO₂ IRR in conjunction with Free Cash Flow to evaluate our return on investments made in our CO₂ segment.

JV DD&A is calculated as (i) KMI's share of DD&A from unconsolidated JVs, reduced by (ii) our partners' share of DD&A from JVs consolidated by KMI.

JV Sustaining Capex is calculated as KMI's share of sustaining capex made by joint ventures (both unconsolidated JVs and JVs consolidated by KMI).

Unconsolidated joint ventures for the periods during which these are accounted for as equity method investments, include Plantation, Cortez, SNG, ELC, MEP, FEP, EagleHawk, Red Cedar, Bear Creek, Cypress, Parkway, Sierrita, Bighorn, Fort Union, Webb / Duvall, Liberty, Double Eagle, Endeavor, WYCO, GLNG, Ruby, Young Gas, Citrus, NGPL and others. KMl's share of DD&A and sustaining capex are included for Plantation and Cortez for the periods presented after 2016.

KMI GAAP Reconciliation



\$ in millions

	Yr	. Ended
Reconciliation of DCF		2/31/18
Net Income	\$	1,919
Noncontrolling interests ^(a)		(310)
Preferred stock dividends		(128)
Net Income available to common stockholders		1,481
Total Certain Items		501
Adjusted Earnings		1,982
DD&A		2,392
JV DD&A ^(b)		360
Total book taxes ^(c)		710
Cash taxes ^(d)		(77)
Sustaining capex ^(e)		(652)
Other ^(f)		15
Distributable Cash Flow (DCF)	\$	4,730
Reconciliation of Segment EBDA before Certain Items		
Segment EBDA	\$	7,403
Certain Items impacting segments		269
Segment EBDA before Certain Items		7,672
Reconciliation of net debt		
Outstanding long-term debt ^(g)	\$	33,105
Current portion of debt		3,388
Foreign exchange impact on hedges for Euro debt outstanding		(76)
50% KML preferred equity		215
Less: cash & cash equivalents		(3,280)
Net Debt		33,352
KML distribution to restricted voting shareholders		890
Foreign exchange gain on hedge for our share of TMPL sale proceeds		(91)
Adjusted Net Debt	\$	34,151

	Yr. Ended
Reconciliation of Adjusted EBITDA	12/31/18
Net Income	\$ 1,919
Total Certain Items	501
Noncontrolling interests ^(h)	(252)
DD&A	2,392
JV DD&A ⁽ⁱ⁾	390
Book taxes ^(c,j)	727
Interest, net before Certain Items	1,891
Adjusted EBITDA	\$ 7,568

Certain Items

Certain items	
Fair value amortization	\$ (34)
Legal and environmental reserves	63
Change in fair market value of derivative contracts	80
Losses on impairments and divestitures, net	317
Hurricane damage	(24)
Refund and reserve adjustment of taxes, other than income taxes	(51)
Noncontrolling interests' portion of Certain Items	240
Other	4
Subtotal	595
Book tax Certain Items	(58)
Impact of 2017 Tax Cuts and Jobs Act	(36)
Total Certain Items	\$ 501

- a) Represents net income allocated to third-party ownership interests in consolidated subsidiaries, including (\$240) million of noncontrolling interests' portion of Certain Items.
- b) Reduced by the noncontrolling interests' portion of KML DD&A of (\$30) million.
- c) Includes KMI share of unconsolidated C corp JVs' booktaxes, net of the noncontrolling interests' portion of KML booktaxes of \$65 million, and excludes booktax certain items of \$58 million.
- d) Includes cash taxes for our share of unconsolidated C corp JVs (Citrus, Plantation, NGPL) and state taxes.
- e) Includes JV Sustaining Capex of \$105 million. Excludes the noncontrolling interests' portion of KML sustaining capital expenditures.
- f) Primarily non-cash compensation associated with our restricted stockprogram partially offset by pension and retiree medical contributions.
- g) Excludes Kinder Morgan G.P. Inc.'s \$100 million preferred stockdue 2057 and debt fair value adjustments.
- h) Represents 3rd party share of consolidated JVs excluding KML noncontrolling interests of (\$58) million, and including (\$240) million of noncontrolling interests' portion of Certain Items.
- i) JV DD&A is not reduced by the noncontrolling interests' portion of KML DD&A of (\$30) million.
- j) Represents Total booktaxes plus noncontrolling interests' portion of KML booktaxes of \$17 million.

Reconciliation of CO₂ Free Cash Flow



\$ in millions

	Year Ended December 31,																			
Reconciliation of CO2 Free Cash Flow	20	009	2	010	2	2011	2	2012	2	2013		2014	2	2015	2	016	2	017	2	2018
Segment EBDA	\$	783	\$	965	\$	1,099	\$	1,322	\$	1,435	\$	1,240	\$	657	\$	827	\$	847	\$	759
Certain items:																				
Non-cash impairments and project write-offs		-		-		-		-		-		243		622		29		-		79
Derivatives and other		13		(5)		(5)		4		(3)		(25)		(138)		63		40		69
Segment EBDA before Certain Items		796		960		1,094		1,326		1,432		1,458		1,141		919		887		907
Capital expenditures(a)		342		373		433		453		667		792		725		276		436		397
Acquisitions		5		-		-		14		286		-		-		-		-		21
CO2 Free Cash Flow	\$	449	\$	587	\$	661	\$	858	\$	479	\$	666	\$	416	\$	643	\$	451	\$	489

a) Includes both sustaining and growth capital expenditures.

